## **FINASTRA**

## Factsheet

# One point-of-sale solution, multiple channels

Originate Mortgagebot, part of the end-to-end Mortgagebot lending platform, makes it possible for lenders to take efficient, error-free loan applications electronically through every point-of-sale channel.

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Because the entire platform is housed in the cloud, borrowers have the flexibility to complete an application in one channel or move seamlessly between channels based on their needs and preferences." Originate Mortgagebot allows users to explore rates, fees and products; complete an application in minutes; get instant approvals; and receive immediate online disclosures—from anywhere they have Internet access.

#### The Power of integration

Because the entire platform is housed in the cloud, borrowers have the flexibility to complete an application in one channel or move seamlessly between channels based on their needs and preferences. It also integrates directly into the all-in-one Mortgagebot LOS for processing, closing, imaging and secondary marketing or into third-party loan origination systems. Integrations to Finastra's LaserPro and Finastra's DecisionPro are also available.

#### Features

#### Enhance service and efficiency

- Meet rising consumer demand for online self-serve options
- Maximize every branch opportunity even if a loan officer isn't available
- Make loan officers more productive and mobile than ever
- Sharpen your competitive edge now and succeed into the future
- Replace outdated, manual processes to save time and money
- Streamline the application, pricing, disclosure and approval process
- Remove compliance complexity and bottlenecks to drive efficiency and profitability

# Take efficient, error-free loan applications electronically through every point-of-sale channel.

## Power every point-of-sale origination channel

- Originate Mortgagebot Direct: mobile enabled for your self-serve online borrowers
- Originate Mortgagebot Advisor: for your branch staff and call center representatives
- Originate Mortgagebot Pro: for your loan
  officers

#### One solution, multiple channels

The best-in-class technology positions you to enhance your lending profitability in every point-of-sale channel where business is captured (consumer direct, branch and loan officer). Originate Mortgagebot helps you boost efficiency throughout your origination processes, reduce costs, enhance service, streamline compliance and close more loans quicker.

When combined with the all-in-one MortgagebotLOS, it offers a unique end-to- end solution to streamline your entire lending operation.

## The solution for all of your lending technology needs...

#### Dynamic

Originate Mortgagebot personalizes the application "path" based on borrowerspecific information, loan type and more. Originate Mortgagebot is configurable by user type, institution and products, and offers a builtin workflow to streamline all processing requirements.

#### Accurate

Correctly handles all product, fee and pricing details and ensures that when applications are submitted via the consumer direct channel, only completed applications are accepted, minimizing wasted time and resources.

#### Integrated

Completed applications can flow directly from Originate Mortgagebot into MortgagebotLOS for processing, closing, imaging and secondary marketing or into third-party loan origination systems.

#### Connected

Originate Mortgagebot links directly to automated underwriting systems, creditreporting solutions, fraud-detection products, AU, flood zone determination, MI, appraisal, compliance check and loan documents.

#### Compliant

Aggressively maintained and enhanced to ensure the platform complies with all regulatory changes.

#### Secure

Protects sensitive borrower information with redundant back-up systems, multi-level data security and rigorous independent audits.

#### Reliable

Supported by our dedicated team of professionals with rich technical knowledge and extensive lending experience to deliver a rapid, proven implementation along with outstanding service.

#### About Originate Mortgagebot

More than 1,400 clients nationwide are using the robust, scalable, easy-to-use Originate Mortgagebot platform for automating loan applications, pricing, approvals, disclosures as well as processing, closing, imaging and secondary marketing.



#### **Originate Mortgagebot**

Automate every point-of-sale channel where business is captured: consumer direct, branch and loan officer. Mortgagebot LOS

Integrate directly into the all-in-one, web-based system for processing, closing, imaging and secondary marketing.

#### **About Finastra**

Finastra is a global provider of financial software applications and marketplaces, and launched the leading open platform for innovation, FusionFabric.cloud, in 2017. It serves institutions of all sizes, providing award-winning solutions and services across Lending, Payments, Treasury & Capital Markets and Universal Banking (digital, retail and commercial banking) for banks to support direct banking relationships and grow through indirect channels, such as embedded finance and Banking as a Service. Its pioneering approach and commitment to open finance and collaboration is why it is trusted by ~8,600 institutions, including 90 of the world's top 100 banks. For more information, **finastra.com** 

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