FINASTRA

Factsheet - Finastra Originate - Consumer Lending

Enable fast and easy online loan applications

Finastra Originate creates a single platform for loan applications, offering businesses 24 x 7 access via all channels and devices with automated communications. Get the funding you need quickly to expand your business through a construction loan or working capital.

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Today's borrowers expect all digital services to be intuitive and simple to access. So, for financial institutions operating in an increasingly competitive environment, success depends on a frictionless digital loan application process. A tailored and personalized application process coupled with the flexibility of being able to apply anytime through their preferred device provides a truly engaging borrower experience.

Yet, simplicity for account holders must also be accompanied by the highest levels of security and compliance, all in an efficient and real-time decisioning process.



How it works

Finastra Originate enables businesses to complete a loan application in minutes and receive immediate communications from your financial institution, from anywhere they have internet access. It also enables the applicant to simultaneously apply for a new deposit account, which turns prospects into account holders.

Covering every point-of-sale origination channel, Finastra Originate helps banks and credit unions streamline workflows, boost efficiency, lower costs, and build your business. Finastra Originate improves application completion rates, back-office efficiencies, and regulatory compliance, for a unified experience across all channels.

Benefits

- Provide a digital portal for small business owners to apply anywhere or any time.
- Give small business owners the same user experience as when they apply for a personal loan.
- Expand your market presence and attract smaller businesses or startups that might not know your institution. Do this through transformation and increasing your digital footprint.
- Unified, modern user experience for business loans and business deposit accounts, to set the tone for what the client can expect from your financial institution.

- Eliminate manual data entry with integration to commercial LOS systems, for streamlined business loan origination.
- Turn abandoned applications into lead generators.
- Self-service and member configuration options to customize the application workflow to fit your needs.
- After driving customer loyalty with a great business loan application experience, expand to Originate Business Deposits and allow businesses to open their new deposit account with immediate funding.
- Make the most of a state of the art digital technology platform using Microsoft Azure.

Key features



SaaS solution, hosted in Microsoft Azure, for online lending



Expandable to business deposits, consumer deposits and lending, and mortgage lending



Robust administration tools for managing the entire lifecycle of the application process



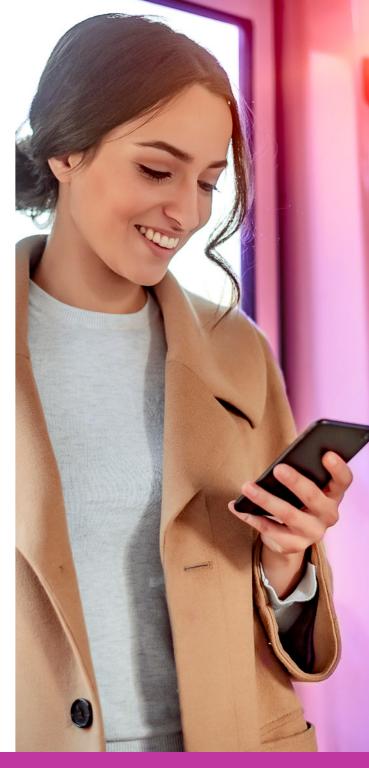
Seamless integration with Finastra's CreditQuest and Phoenix solutions as well as third-party core banking solutions



Highly configurable and can be tailored to match bank branding



Simple and intuitive application flow coupled with the flexibility to selfserve configurations to drive greater engagement in the business loan online application flow



About Finastra

Finastra is a global provider of financial services software applications across Lending, Payments, Treasury and Capital Markets, and Universal (retail and digital) Banking. Committed to unlocking the potential of people, businesses and communities everywhere, its vision is to accelerate the future of Open Finance through technology and collaboration, and its pioneering approach is why it is trusted by ~8,100 financial institutions, including 45 of the world's top 50 banks. For more information visit **finastra.com**

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