FINASTRA

Factsheet - Originate Mortgagebot

One point-of-sale solution, multiple channels

Finastra Originate Mortgagebot, part of the end-to-end Mortgagebot lending platform, enables lenders to take efficient, error-free applications through every point-of-sale channel.

"Covering every point-of-sale origination channel, Originate Mortgagebot helps community banks and credit unions boost efficiency, reduce costs, streamline compliance and close more loans, faster. Citizen savings and loan association bank had the ability to cut booking a new loan time from 45 minutes to 5 minutes."

Citizens Savings and Loan Association

Finastra Originate Mortgagebot allows users to explore rates, fees and products; complete an application in minutes; get instant approvals; and receive immediate online disclosures — from anywhere they have Internet access.

The Power of integration

Originate Mortgagebot streamlines the application, improves accuracy, promotes convenience and accessibility, and is regularly updated to ensure compliance with relevant regulations.

As part of the Mortgagebot platform, Originate Mortgagebot integrates directly with Mortgagebot LOS for processing, closing, and imaging. It's also integrated with Finastra's LaserPro and DecisionPro, as well as all leading LOS solutions in the marketplace*. Originate Mortgagebot enables digital channels, CRM and lead aggregators with open APIs.

*Integrations are developed by the third-party LOS providers.

Features

Enhance service and efficiency

Meet rising consumer demand for online self-serve options

Maximize every branch opportunity even if a loan officer isn't available

Make loan officers more productive and mobile than ever

Sharpen your competitive edge now and succeed into the future

Replace outdated, manual processes to save time and money

Streamline the application, pricing, disclosure and approval process

Remove compliance complexity and bottlenecks to drive efficiency and profitability

Take efficient, error-free loan applications electronically through every point-of-sale channel

Power every point-of-sale origination channel

- Finastra Originate Mortgagebot Direct — mobile enabled for your self-serve online borrowers
- Finastra Originate Mortgagebot Advisor — for your branch staff and call center representatives
- Finastra Originate Mortgagebot Pro — for your loan officers

One solution, multiple channels

The best-in-class technology positions you to enhance your lending profitability in every point-of-sale channel where business is captured (consumer direct, branch and loan officer). Originate Mortgagebot helps you boost efficiency throughout your origination processes, reduce costs, enhance service, streamline compliance and close more loans quicker.

When combined with the all-in-one MortgagebotLOS, it offers a unique end-to- end solution to streamline your entire lending operation.

The solution for all of your lending technology needs…

Dynamic

Originate Mortgagebot personalizes the application "path" based on borrower-specific information, loan type and more. Originate Mortgagebot is configurable by user type, institution and products, and offers a builtin workflow to streamline all processing requirements.

Accurate

Correctly handles all product, fee and pricing details and ensures that when applications are submitted via the consumer direct channel, they are properly structured, minimizing wasted time and resources.

Integrated

Completed applications can flow directly from Originate Mortgagebot into MortgagebotLOS for processing, closing, imaging and secondary marketing or into third-party loan origination systems.

Streamlined

Automatically imports and pre-populates credit reporting, MI rate quotes, asset verification, and automated underwriting services.

Automates TRID-compliant disclosures, conditional approvals, 24x7 self-service loan status & document exchange portal, employment verification, and more

Compliant

Aggressively maintained and enhanced to ensure the platform complies with all regulatory changes. Includes the ability to automate TRID-compliant disclosures.
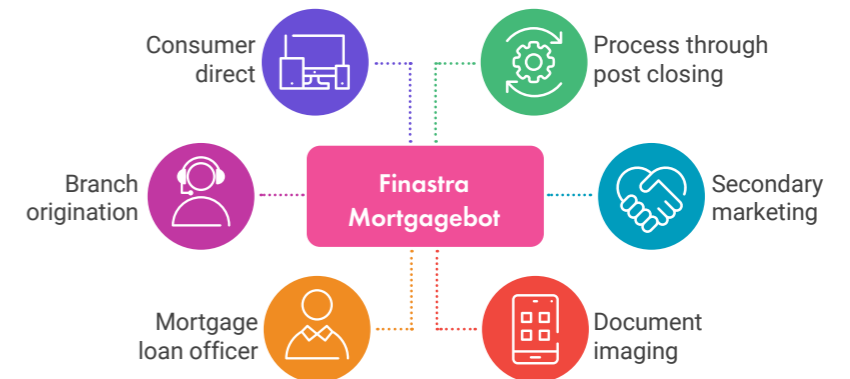
Secure

Protects sensitive borrower information with redundant back-up systems, multi-level data security and rigorous independent audits.

Reliable

Supported by our dedicated team of professionals with rich technical knowledge and extensive lending experience to deliver a rapid, proven implementation along with outstanding service.

About Mortgagebot

More than 1,400 clients nationwide are using the robust, scalable, easy-to-use Mortgagebot platform for automating loan applications, pricing, approvals, disclosures as well as processing, closing, imaging and more.

Consumer direct

Process through post closing

Branch origination

Finastra Mortgagebot

Secondary marketing

Mortgage loan officer

Document imaging

Finastra Originate Mortgagebot

Automate every point-of-sale channel where business is captured: consumer direct, branch and loan officer.

Finastra Mortgagebot LOS

Integrate directly into the all-in-one, web-based system for processing, closing, imaging and secondary marketing.

Compliance certainty is integral to every Retail Lending solution.
Let us show you how.

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